

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report for May**

	May	CY07	FY07	HISTORICAL TO DATE	TOTALS 03-TO DATE
<b>Total SBDC Network Customers Served</b>	3,549	14,757	45,131	608,312	175,287
<b>SBDC Customers Served (all activities)</b>					
SBDC Clients Counseled: (One time)	1,169	3,222	5,356	174,307	29,489
SBDC Counseling Hours: (One time)	5,814	10,579	14,957	220,935	67,544
SBDC Clients Counseled: (Continuous)	507	2,244	4,161	94,180	22,899
SBDC Counseling Hours: (Continuous)	4,941	23,134	47,848	740,134	257,792
Total SBDC Clients Counseled:	1,676	5,466	9,517	268,487	52,388
Total SBDC Counseling Hours:	10,755	33,713	62,805	961,069	325,336
Average Hours Per Case:	6.42	6.17	6.60	3.58	
SBDC Training Attendees:	1,181	6,191	19,168	282,435	94,473
Minority Clients Counseled: (all sessions)	458	1,485	2,590	41,360	13,342
Minority Training Attendees:	200	1,172	2,589	48,663	15,357
Women Clients Counseled: (all sessions)	570	1,989	3,519	75,063	19,325
Women Training Attendees:	490	2,601	6,194	111,205	34,319
<b>Procurement Technical Assistance Centers</b>					
PTAC Clients Counseled	381	1,207	1,760	9,711	8,367
Initial PTAC Counseling Sessions	57	251	548	17,282	2,753
All PTAC Counseling Sessions	754	3,540	7,193	34,974	27,105
Total PTAC Counseling Hours:	1,020	4,678	9,575	47,654	37,794
Average Hours Per Case:	3	4	5		22
Total PTAC Clients Trained:	254	1,642	14,138	30,397	17,306
Minority Businesses Counseled: (all sessio	251	1,082	2,413	30,379	6,977
Women Businesses Counseled: (all sessio	253	1,198	2,311	33,627	9,432
<b>Economic Impact of Assistance Provided:</b>					
SBDC Jobs Created:	211	983	2,808	60,080	13,450
SBDC Jobs Retained:	470	1,225	3,304	74,803	20,244
SBDC Total Loans Secured:	22	179	452	7,900	2,026
SBDC Loan Dollars Assisted: \$	\$2,777,545	\$29,459,164	\$95,583,025	\$1,335,138,867	\$378,148,775
SBDC Total Non Debt Financing:	26	205	531	2,969	2,325
SBDC Non Debt Financing: \$	\$1,157,895	\$11,811,065	\$47,821,906	\$265,843,178	\$188,132,977
SBDC New Business Starts:	10	123	327	9,341	1,721
SBDC Existing Business Expansions:	16	51	146	3,558	707
PTAC Jobs Created:	37	374	565	9,719	2,985
PTAC Jobs Retained:	76	568	1,930	29,179	7,900
PTAC Contracts Assisted:	201	863	1,772	41,558	10,430
PTAC Contract \$ Assisted:	\$98,937,744	\$227,185,530	\$645,199,409	\$4,936,225,513	\$2,196,862,413
ITC Sales Assisted: \$	\$790,000	\$44,174,197	\$91,874,915	\$856,099,519	\$453,171,193
NOC Sales Assisted: \$	\$1,636,000	\$2,191,000	\$31,090,835	\$290,665,135	\$189,364,966
<b>First Stop:</b>					
Start up Kits:	347	1,844	3,857	74,871	24,356
Regulatory / Assistance Information:	1,252	6,527	15,149	176,636	81,451
<b>Office of Regulatory Assistance:</b>					
Draft Regulations Reviewed:	26	183	348	8,638	1,729
Draft Regulations Commented On:	6	38	88	1,128	411
<b>Environmental Assistance Program:</b>					
Total Businesses Assisted:	90	766	1,462	113,524	6,369
Total Helpline Calls Received:	27	249	557	10,414	10,462

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report for May**  
**Breakdown of Funding Sources**

	May	CY07	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
<b>International Trade Center Clients Served:</b>					
ITC Clients Counseled:(One Time)	129	130	208	3,071	1,442
ITC Clients Counseled: (Continuous)	45	218	422	4,938	2,048
Total ITC Clients Counseled:	174	348	630	8,780	3,490
Total ITC Counseling Hours:	493	1,956	5,344	42,250	30,359
Average Hours Per Case	3	6	8		42
ITC Clients Trained:	3	124	486	10,981	3,680
Minority Clients Counseled: (all sessions)	10	22	53	462	351
Women Clients Counseled: (all sessions)	20	39	72	568	424
ITC Jobs Created	0	68	107	686	441
ITC Jobs Retained	0	48	293	1,810	814
<b>Nafta Opportunity Trade Center Clients Served:</b>					
NOC Clients Counseled:(One Time)	24	59	100	1,200	672
NOC Clients Counseled: (Continuous)	35	83	167	1,883	1,049
Total NOC Clients Counseled:	59	142	267	3,083	1,721
Total NOC Counseling Hours:	157	755	2,235	17,392	13,851
Average Hours Per Case	3	5	8		40
NOC Clients Trained:	13	84	198	4,689	3,475
Minority Clients Counseled: (all sessions)	4	8	14	121	94
Women Clients Counseled: (all sessions)	3	16	30	275	213
NOC Jobs Created	100	100	110	467	414
NOC Jobs Retained	398	398	509	1,902	1,446
<b>SBDC Day Care Center Clients Served:</b>					
Day Care Clients Counseled:(One time)	0	14	20	246	177
Day Care Clients Counseled: (Continuous)	0	0	1	157	86
Total Day Care Clients Counseled	0	14	21	403	263
Total Day Care Counseling Hours	0	71	103	1,231	778
Average Hours Per Case	0	0	5	3	8
Day Care Clients Trained	0	152	245	4,470	3,088
Minority Clients Counseled (all sessions)	0	10	16	231	153
Women Clients Counseled (all sessions)	0	12	16	350	216